Financial Section

Financial Review

Indicators Showing the Main Results over the Last Five Fiscal Years Summary of Operations

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- **Accounting Concepts**1. Financial statements
- 2. Details of assets and liabilities
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FINANCIAL REVIEW

Business development, results, etc.

During fiscal 2016, the Japanese economy followed a moderate recovery path, with domestic demand remaining firm on improved employment conditions and growth in public investment, thanks to the monetary easing policy of the Bank of Japan, in addition to benefits reaped by the export sector from the recovery of overseas economies.

Earthquake insurance premiums remained almost flat from the previous fiscal year, reflecting growing social interest in earthquake insurance in the wake of the Kumamoto Earthquakes that struck in April 2016 and the effect of last-minute demand associated with the hike of insurance premiums as a result of the revision of earthquake insurance premiums in January 2017. These factors offset the negative impact of the reactionary fall after the last-minute increase in earthquake insurance policies associated with the revision of fire insurance in October 2015. Earthquake insurance payouts and loss assessment expenses increased significantly from the previous fiscal year, mainly because of the Kumamoto Earthquakes.

Looking at asset management, earnings from investments fell below the level posted in the previous fiscal year, reflecting the advanced redemption of high-yield bonds amid a situation that remained difficult for new investments due to the persistent ultra-low interest rate environment.

In fiscal 2016, we worked on a number of management measures as the second year of the fourth medium-term business plan "Strengthening Arrangements for Earthquake Reinsurance Payouts," as fiscal 2016 saw the milestone of the 50th anniversary of the founding of JER and the establishment of the earthquake insurance system.

We pushed ahead with initiatives such as the development of an effective BCM to prepare for an inland earthquake in the Tokyo metropolitan area, the most important issue of JER, the examination of the tenacity and merchantability of the earthquake insurance system, the information transmission and disclosure of JER and the earthquake insurance system to facilitate the understanding and take up of earthquake insurance, the strengthening of information and technology governance and the consideration of the complete renewal of system infrastructure and the development of a new human resources system and skills development.

Summary of earthquake insurance results

1) Net premiums written and net claims paid

In the fiscal year under review, although premiums written remained almost flat, net premiums written after deducting reinsurance premiums ceded declined to 114.1 billion yen (down 6.5% year on year), the result of an increase in reinsurance premiums ceded to the government following the revision of the reinsurance scheme of earthquake insurance in April and October 2016.

Meanwhile, net claims paid increased significantly to 220.9 billion yen (up 3,852.3% year on year), primarily due to the Kumamoto Earthquakes.

② Risk reserves and underwriting reserves

Risk reserves added totaled 52.1 billion yen (down 3.2% year on year), consisting of net premiums written of 51.8 billion yen, calculated by deducting assumed reinsurance commissions from net premiums written, and gains on investments of 0.2 billion yen.

Risk reserves at the end of the fiscal year under review came to 278.8 billion yen (down 40.0% year on year) as a result of the withdrawal from the reserves in the past year of net claims paid of 220.9 billion yen as stated above, loss assessment expenses of 14.1 billion yen, the provision for outstanding claims of 2.4 billion yen and advertising and publicity expenses of 0.3 billion yen.

Underwriting reserves at the end of the fiscal year under review amounted to 456.7 billion yen (down 27.2% year on year) as a result of the addition of unearned premium reserves to the risk reserves stated above.

3 Risk reserves of direct insurance companies

A total of 4.5 billion yen (down 6.1% year on year), consisting of net premiums written and gains on investments, was added to the risk reserves of direct insurance companies recorded as entrusted reserves. The risk reserves of direct insurance companies at the end of the

fiscal year under review came to 46.8 billion yen (down 40.0% year on year), the result of the withdrawal of reinsurance claims of 34.9 billion yen and advertising and publicity expenses of 0.9 billion yen.

Outline of investments

recover.

The decline in domestic interest rates gained momentum in the wake of the introduction of the negative interest rate policy by the Bank of Japan. Subsequently, the outlook for a further deepening of negative interest rates faded, but the difficult investment environment remained, with the interest rate level of investment vehicles of JER staying in negative territory in their maturities. Looking at exchange rates, the yen gradually strengthened against the US dollar along with speculation that the interest rate hike in the US would be delayed. After November, however, the yen weakened sharply against the US dollar, reflecting growing expectations of the policies of the new U.S. administration. While the yen initially appreciated against the euro, mainly due to political turbulence in Europe, the Japanese currency then gradually weakened, as the European economy began to

In these circumstances, we invested in assets with top priority placed on safety and liquidity, followed by profitability. As a result, pretax profits from investments amounted to 0.2 billion yen in the business account and 0.1 billion yen in the entrusted reserves account. Consequently, investment assets totaled 496.1 billion yen at the end of the fiscal year under review.

Profit and loss for the fiscal year under review

As a result of adding and subtracting other items to and from interest and dividend income and subtracting income taxes and residential taxes, net income for the fiscal year under review came to 1 million yen.

INDICATORS SHOWING THE MAIN RESULTS OVER THE LAST FIVE FISCAL YEARS

| | | | | | (Yen in millions) |
|---|---------------|--------------------|---------------|-----------------|-------------------|
| Division Fiscal Year | 2012 | 2013 | 2014 | 2015 | 2016 |
| Net premiums written | 92,996 | 92,248 | 108,994 | 121,986 | 114,114 |
| Percentage change over the previous term | 11.1% | (0.8%) | 18.2% | 11.9% | (6.5%) |
| Net claims paid | 31,607 | 15,010 | 9,563 | 5,589 | 220,905 |
| Percentage change over the previous term | (83.9%) | (52.5%) | (36.3%) | (41.6%) | 3,852.3% |
| Ordinary income | 110,370 | 104,703 | 119,822 | 129,107 | 289,485 |
| Percentage change over the previous term | (61.5%) | (5.1%) | 14.4% | 7.7% | 124.2% |
| Ordinary expenses Percentage change over the previous term | 110,176 | 104,509 | 119,818 | 129,107 | 289,487 |
| | (61.6%) | (5.1%) | 14.6% | 7.8% | 124.2% |
| Ordinary profit (loss) Percentage change over the previous term | 193 | 194 | 3 | 0 | (1) |
| | 117.5% | 0.3% | (98.2%) | (98.4%) | (3,537.5%) |
| Net income (loss) Percentage change over the previous term | 4 – | (82) (2,045.2%) | 3 - | (0) (115.6%) | 1 - |
| Common stock | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Sum of shares issued | 2 mil. shares | 2 mil. shares | 2 mil. shares | 2 mil. shares | 2 mil. shares |
| Net assets | 1,633 | 1,544 | 1,543 | 1,542 | 1,542 |
| Total assets | 536,808 | 577,305 | 640,137 | 709,408 | 511,297 |
| Underwriting reserves | 461,480 | 499,274 | 556,727 | 627,345 | 456,745 |
| Percentage change over the previous term | 7.1% | 8.2% | 11.5% | 12.7% | (27.2%) |
| Of the balance, risk reserves | 352,830 | 378,041 | 417,056 | 464.584 | 278,846 |
| Percentage change over the previous term | 6.4% | 7.1% | 10.3% | 11.4% | (40.0%) |
| Loans Percentage change over the previous term | _ _ | _ _ | - | _ | - |
| Securities Percentage change over the previous term | 476,979 | 525,161 | 391,034 | 401,751 | 234,580 |
| | 6.4% | 10.1% | (25.5%) | 2.7% | (41.6%) |
| Non-consolidated solvency-margin ratio | 160.0% | 344.9% | 354.5% | 392.1% | 299.1% |
| Dividend propensity | _ | | - | _ | - |
| No. of employees | 27 | 26 | 29 | 28 | 26 |

Note:

JER's solvency-margin ratio will not be used as a criterion for the administrative authorities' order for improvement. For details, please refer to page 34.

SUMMARY OF OPERATIONS

1 Indicators relating to insurance underwriting

1. Net premiums written

| | (| Yen in millions) |
|---------|--|---|
| 2014 | 2015 | 2016 |
| 222,014 | 245,353 | 247,441 |
| 4,341 | 6,708 | 4,342 |
| 217,661 | 238,645 | 243,099 |
| 108,666 | 116,659 | 128,984 |
| 108,994 | 121,986 | 114,114 |
| | 222,014 4,341 217,661 108,666 | 2014 2015 222,014 245,353 4,341 6,708 217,661 238,645 108,666 116,659 |

Notes:

- 1. Return premiums: Return premiums of receiving reinsurance.
- Assumed net premiums: Produced by deducting return premiums from premiums written.
- 3. Net premiums written: Produced by deducting the reinsurance premiums ceded from the assumed net premiums written.

Item: earthquake

2. Rate of premiums written by domestic and overseas contracts

| Division Fiscal Year | 2014 | 2015 | 2016 |
|----------------------|------|------|------|
| Domestic contract | 100% | 100% | 100% |

3. Net claims paid

| | | (Ye | en in millions) |
|----------------------------------|--------|-------|-----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Assumed net claims paid (A) | 13,287 | 8,214 | 388,527 |
| Reinsurance claims recovered (B) | 3,723 | 2,625 | 167,622 |
| Net claims paid (A – B) | 9,563 | 5,589 | 220,905 |

Notes:

- Assumed net claims paid: Produced by deducting surrender value from ceded insurance claims paid
- Net claims paid: Produced by deducting reinsurance claims recovered from assumed net claims paid

4. Net loss ratio, net expense ratio and their combined ratio

| | | (Ye | n in millions) |
|--|--------|--------|----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Net loss ratio | 10.1% | 5.3% | 206.0% |
| Underwriting expenses | 44,026 | 46,606 | 47,409 |
| Insurance related operating, general and administrative expenses | 710 | 725 | 734 |
| Commissions and brokerage fees | 43,315 | 45,880 | 46,675 |
| Net expense ratio | 40.4% | 38.2% | 41.5% |
| Combined ratio | 50.5% | 43.5% | 247.5% |

Notes:

- 1. Net loss ratio: (Net claims paid + loss adjustment expenses) / net premiums written
- Net expense ratio: (Commissions and brokerage fees + Insurance-related operating and general administrative expenses) / net premiums written
- 3. Combined ratio: Net loss ratio + net expense ratio

5. Rate of damage occurrence, the expenses ratio and rate of sum total before ceded insurance deduction Not applicable

6. Changes in ordinary income or loss against a rise in the loss rate

There are no changes in ordinary income or loss in earthquake insurance because increases in insurance payments are set off through the reversal of underwriting reserves in accordance of the principle of no loss and no profit.

7. Underwriting profit

| | | (| Yen in millions) |
|---|---------|---------|------------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Underwriting income | 112,468 | 123,681 | 284,934 |
| Underwriting expenses | 111,757 | 122,956 | 284,200 |
| Operating and general administrative expenses | 710 | 725 | 734 |
| Other income and expenses | _ | - | _ |
| Underwriting profit | _ | - | _ |
| | | | |

Notes:

- The above operating, general and administrative expenses are those relating to the underwriting of insurances mentioned in the operating, general and administrative expenses in a statement of profits and losses
- Other income and expenses are those equivalent to corporate taxes mentioned in a statement of earthquake insurance profits and losses.

8. No. of reinsurers that ceded insurance contracts and top five reinsurers for ceded reinsurance premiums

| Division Fiscal Year | 2014 | 2015 | 2016 |
|---|-------|-------|-------|
| No. of reinsurers that ceded insurance contracts | 10 | 10 | 11 |
| Rate of top five reinsurers' ceded insurance premiums | 90.4% | 91.5% | 89.8% |

Note

The number of reinsurers that ceded insurance contracts is the number who ceded treaty reinsurance contracts of 10 million or more yen.

9. Ratio of ceded insurance premiums by rating Not applicable

10. Contractor dividend

Not applicable

11. Conditions at the end of the current fiscal year (runoff result) of outstanding claims (estimated amount) at the beginning of the term

Not applicable to earthquake insurance.

12. Amount of estimated final damages associated with the elapse of a period from the occurrence of accidents

Not applicable to earthquake insurance.

2 Investments

1. Investments policy

Because we have to pay a substantial amount of claims promptly in the event of a natural disaster such as a major earthquake, we put in principle the highest priority on safety and liquidity followed by profitability to increase risk reserves. The risk management division is engaged in monitoring and controlling risks of all kinds, independently of the transactions execution division.

2. Total assets and investments assets

(Yen in millions)

| | | | | | (Yen | in millions) | |
|-----------------------------------|---------|-----------------------------------|---------|-----------------------------------|------------------------------|-----------------------------------|--|
| Year | | ne end of I 2014 | | ne end of I 2015 | As of the end of fiscal 2016 | | |
| Division | | Percentage distribution (%) | | Percentage distribution (%) | | Percentage distribution (%) | |
| Deposits | 34,119 | 5.3 | 189,215 | 26.7 | 260,534 | 51.0 | |
| Call loans | 84,898 | 13.3 | 4,668 | 0.7 | 1,040 | 0.2 | |
| Monetary receivables bought | 113,991 | 17.8 | 94,596 | 13.3 | - | - | |
| Money trusts | - | - | - | - | - | - | |
| Securities | 391,034 | 61.1 | 401,751 | 56.6 | 234,580 | 45.9 | |
| Buildings | 28 | 0.0 | 27 | 0.0 | 25 | 0.0 | |
| Total of investments assets | 624,072 | 97.5 | 690,258 | 97.3 | 496,181 | 97.0 | |
| Total assets | 640,137 | 100.0 | 709,408 | 100.0 | 511,297 | 100.0 | |

3. Amount of interest and dividend received and investment assets yield (income yield)

| | | | | | (Yen i | in millions) |
|-----------------------------------|-------|-----------|-------|-----------|--------|--------------|
| Fiscal Year | 201 | 4 | 20_ | 15 | 20 | 16 |
| Division | | Yield (%) | | Yield (%) | | Yield (%) |
| Deposits | 28 | 0.10 | 34 | 0.06 | 7 | 0.00 |
| Call loans | 23 | 0.03 | 8 | 0.02 | 0 | 0.00 |
| Monetary receivables bought | 15 | 0.10 | 144 | 0.08 | 3 | 0.02 |
| Money trusts | - | - | - | - | - | - |
| Securities | 2,642 | 0.59 | 2,280 | 0.62 | 1,283 | 0.44 |
| Buildings | - | - | - | - | - | - |
| Total | 2,710 | 0.47 | 2,468 | 0.38 | 1,294 | 0.24 |
| | | | | | | |

Note

Investment assets yield (income yield): indicator showing the result of investment assets from a point of income (interest and dividend income)

The numerator is composed of interest and dividend income from investment assets while the denominator is an acquisition cost based assets.

Numerator = Interest and dividend income (including the amount equivalent to interest and dividend income of profit (or loss) from monetary trust operation)

Denominator = Acquisition cost or depreciation based average balance

4. Asset management yield (realized yield)

(Yen in millions)

| | | | | | | | | (1 | ren in millions) |
|--------------------------|---------------------|----------------------------|-----------------------------------|---------------------|----------------------------|-----------------------------------|---------------------|----------------------------|-----------------------------------|
| First | V | 2014 | | | 2015 | | | 2016 | |
| Fiscal | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) |
| Deposits | 28 | 29,824 | 0.10 | 34 | 60,181 | 0.06 | 7 | 233,671 | 0.00 |
| Call loans | 23 | 77,058 | 0.03 | 8 | 38,187 | 0.02 | 0 | 1,471 | 0.00 |
| Monetary receivables bou | ght 15 | 15,513 | 0.10 | 144 | 184,504 | 0.08 | 3 | 20,157 | 0.02 |
| Money trusts | _ | - | - | - | - | - | - | - | - |
| Securities | 2,642 | 450,256 | 0.59 | 2,475 | 368,634 | 0.67 | 1,419 | 294,061 | 0.48 |
| Public and corporate be | onds 791 | 312,640 | 0.25 | 818 | 250,382 | 0.33 | 662 | 251,126 | 0.26 |
| Stocks | _ | - | - | - | - | - | - | - | - |
| Foreign securities | 1,850 | 137,615 | 1.34 | 1,657 | 118,251 | 1.40 | 757 | 42,934 | 1.76 |
| Other securities | - | - | - | _ | - | - | - | - | _ |
| Loans | _ | - | - | - | - | - | - | - | _ |
| Buildings | _ | 31 | - | - | 28 | - | - | 27 | _ |
| Derivatives | (6,447) | - | - | 3,954 | - | - | 3,329 | - | _ |
| Others | 6,153 | - | - | (4,494) | - | - | (3,791) | - | _ |
| Total | 2,416 | 572,684 | 0.42 | 2,124 | 651,536 | 0.33 | 968 | 549,390 | 0.18 |

Notes

1. Asset management yield (realized yield): indicator to show the result of managing of assets from the point of contribution to the current profit and loss. The numerator is realized profit and loss while the denominator is an acquisition cost based assets.

Numerator = profit from asset management + investment income on savings premiums - expenses of assets management

Denominator = acquisition cost or writing-off cost based average balance

2. Profit and loss from derivatives principally involve foreign exchange forward contracts with the remainder primarily involving currency exchange of foreign currency-denominated bonds. JER deals in foreign exchange forward contracts and other transactions for the purpose of hedging risks associated with foreign currency-denominated bonds.

5. Market-price based overall yield (for reference)

(Yen in millions)

| Final Vers | | 2014 | | | 2015 | | | 2016 | |
|-----------------------------|---------------------|----------------------------|-----------------------------------|---------------------|----------------------------|-----------------------------------|---------------------|----------------------------|-----------------------------------|
| Fiscal Year Division | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) | Amount of numerator | Amount of denomina- tor | Yield on working assets (%) |
| Deposits | 28 | 29,824 | 0.10 | 34 | 60,181 | 0.06 | 7 | 233,671 | 0.00 |
| Call loans | 23 | 77,058 | 0.03 | 8 | 38,187 | 0.02 | 0 | 1,471 | 0.00 |
| Monetary receivables bought | 15 | 15,513 | 0.10 | 144 | 184,504 | 0.08 | 3 | 20,157 | 0.02 |
| Money trusts | - | - | - | - | - | - | - | - | - |
| Securities | 3,030 | 453,264 | 0.67 | 2,800 | 372,030 | 0.75 | 212 | 297,783 | 0.07 |
| Public and corporate bonds | 1,253 | 314,369 | 0.40 | 2,014 | 252,572 | 0.80 | (227) | 254,512 | (0.09) |
| Stocks | - | - | - | - | - | - | - | - | - |
| Foreign securities | 1,777 | 138,895 | 1.28 | 786 | 119,458 | 0.66 | 439 | 43,270 | 1.01 |
| Other securities | - | - | - | - | - | - | - | - | _ |
| Loans | - | - | - | - | - | - | - | - | _ |
| Buildings | - | 31 | - | - | 28 | - | - | 27 | _ |
| Derivatives | (6,447) | - | - | 3,954 | - | - | 3,329 | - | _ |
| Others | 6,153 | - | - | (4,494) | - | - | (3,791) | - | - |
| Total | 2,804 | 575,693 | 0.49 | 2,449 | 654,932 | 0.37 | (239) | 553,111 | (0.04) |

1. Market-price based overall yield: indicator showing the efficiency of operation on a market price basis. The numerator reflects realized profit and loss and fluctuations in market price appraisal while the denominator is market-price based assets.

Numerator = (income from operated assets management + investment income on savings premium – expenses for assets management) + (after-tax unrealized gain for the year – after-tax unrealized gain for previous year)* + fluctuation in deferred hedge profit and loss

Denominator = acquisition cost or write-off based average balance + after-tax unrealized gain for previous year of other securities + profit and loss for the previous year related to securities for transaction

6. Balance, percentage distribution and yield of Foreign Loans & Investments

(Van in millione)

| Y | Year | As of the end of | f fiscal 2014 | As of the end o | f fiscal 2015 | As of the end o | f fiscal 2016 |
|---|------|------------------|-----------------------------------|-----------------|-----------------------------------|-----------------|-----------------------------------|
| Division | _ | _ | Percentage distribution (%) | _ | Percentage distribution (%) | _ | Percentage distribution (%) |
| Foreign currency denominated | | | | | | | |
| Foreign public and corporate bonds | | 93,638 | 64.8 | 76,404 | 69.8 | 14,910 | 56.4 |
| Yen denominated | | | | | | | |
| Foreign public and corporate bonds | | 50,763 | 35.2 | 33,118 | 30.2 | 11,525 | 43.6 |
| Total | | 144,401 | 100.0 | 109,523 | 100.0 | 26,435 | 100.0 |
| Yield on foreign loans & investments | | | | | | | |
| Investment assets yield (income yield) | | 1.34 | % | 1.39 | % | 1.45 | % |
| Assets management (realized yield) | | 1.34 | % | 1.40% 1.76% | | % | |
| Market-price based overall yield (for reference | e) | 1.28 | % | 0.66 | % | 1.01 | % |

Note:

Of the yield on foreign loans & investments, the investment assets yield was calculated in the same manner as 3., Amount of interest and dividend received and yield on investment assets (income yield) in connection with the assets involving foreign investments.

^{*} Based on the amount before tax effect deduction

^{2.} Profit and loss from derivatives principally involve foreign exchange forward contracts with the remainder primarily involving currency exchange of foreign currency-denominated bonds. JER deals in foreign exchange forward contracts and other transactions for the purpose of hedging risks associated with foreign currency-denominated bonds.

Information on the non-consolidated solvency-margin ratio (the ratio that shows the ability to pay out claims)

| | (| (Yen in millions) |
|--|------------------------------------|------------------------------------|
| Year | As of the end of fiscal 2015 | As of the end of fiscal 2016 |
| Total amount of non-consolidated solvency-margin | 469,361 | 282,607 |
| Common stock, etc. | 1,539 | 1,540 |
| Price fluctuation reserves | 6 | 2 |
| Risk reserves | - | - |
| Catastrophe reserves | 464,584 | 278,846 |
| Reserves for ordinary bad debts | - | - |
| Unrealized gain/loss on available-for-sale securities / Deferred gain/loss on hedges (A) | 3,231 | 2,218 |
| Unrealized gain and loss included land holdings | - | - |
| Surplus such as premium reserves | - | - |
| Funding instruments with a debt-like nature | - | - |
| Surplus such as premium reserves and funding instruments with a debt-like nature that are not included in the margin | - | - |
| Items deductible | - | - |
| Others | - | - |
| Total amount of non-consolidated risk $\sqrt{(R1 + R2)^2 + (R3 + R4)^2} + R5 + R6$ | 239,352 | 188,948 |
| General underwriting risk (RI) | - | - |
| Underwriting risk in third-area insurance (R2) | - | - |
| (B) Anticipated rate of return risk (R3) | - | - |
| Investment risk (R4) | 9,958 | 7,343 |
| Management risk (R5) | 4,693 | 3,704 |
| Catastrophe risk (R6) | 224,700 | 177,900 |
| (C) Non-consolidated solvency-margin ratio [(A) / {(B) x 1 / 2}] x 100 | 392.1% | 299.1% |

Note:

Amounts and other figures presented above are calculated on the basis of the provisions of Article 86 and Article 87 of the Enforcement Regulations for the Insurance Business Act and Notification No. 50 of the Ministry of Finance issued in 1996.

Non-consolidated solvency-margin ratio

The non-life insurance companies deposit reserves in case that they pay insurance money for any insurance accident that occurred or refund depository insurance at maturity. It is also necessary for them to maintain a satisfactory ability to make payments or solvency even in case of unusual, unforeseeable risk, including a huge disaster or sharp drop in price of such assets as owned by them.

The rate of "Non-life insurance company's ability to make payments by owned assets and reserves (A in the above table) over any risk unforeseeable (B in the above table)" is indicated as the non-consolidated solvency-margin ratio (C in the above table) which is calculated according to the pertinent rules, including the Insurance Business Law.

[Unforeseeable risk] (Total of risks): Sum of 1-5

- General underwriting risk: risk associated with an insurance accident rate that is higher than normally predictable (other than the risk associated with a huge disaster).
- 2. Anticipated ratio of return risk: the risk that may arise for saving-type insurance if the actual yield from operations is lower than it was when calculating depository insurance premiums.
- **3. Investment risk:** management risk that might arise when the value of assets owned including securities changes in an unforeseeable manner.
- **4. Management risk:** risk that might arise on business management in an unforeseeable manner, other than 1–3 and 5.
- 5. Catastrophe risk: risk that might arise with a huge disaster (such as the Great Kanto Earthquake) which is normally unforeseeable.

Capability of payment by non-life insurance company owned capital and reserves (total amount of non-consolidated solvency-margin) is the total of capital owned by a non-life insurance company, various reserves (price fluctuation reserve, catastrophe reserve, etc.), part of latent profit from land, and so on.

The solvency-margin ratio is one of the indicators used when the administrative authorities check insurance companies to determine the soundness of management for supervisory purposes. When the rate is 200% or more, the insurance company is deemed satisfactory in terms of its ability to make insurance and other payouts.

◎ JER has entered into a reinsurance contract with the government of Japan for earthquake insurance in accordance with Law concerning Earthquake Insurance. The law stipulates in addition that the government takes responsibility for support and for lending funds for the payment of insurance money. Because this is a form of special business, JER's solvency-margin ratio is not usable as a figure to enable the administrative authorities to trigger an order for improvement, irrespective of the above solvency-margin ratio, as provided for in Paragraph 4, Article 3, Order to specify the division stated in Paragraph 2, Article 132, Insurance Business Law.

Note: The article is as follows.

[In the event that an insurance company has entered into a reinsurance contract with the government as stated in Paragraph 1, Article 3, Law concerning Earthquake Insurance (law No. 73, 1966), any order to be issued according to the listed division in Section 1 of the Article applicable to the insurance company shall be issued in accordance with the list of inapplicable division.]

ACCOUNTING CONCEPTS

Financial statements

1. Balance sheets

| (ASSETS) | | (| Yen in millions |
|---------------------------------|-------------|--------------|-----------------|
| | Fiscal Year | 2015 | 2016 |
| | | (As of March | (As of March |
| | _ | 31, 2016) | 31, 2017) |
| Item | | Amount | Amount |
| Cash and deposits | | 189,215 | 260,534 |
| Deposits | | 189,215 | 260,534 |
| Call loans | | 4,668 | 1,040 |
| Monetary receivables bought | | 94,596 | - |
| Securities | | 401,751 | 234,580 |
| Government bonds | | 93,829 | 91,419 |
| Municipal bonds | | 43,526 | 24,257 |
| Corporate bonds | | 154,871 | 92,467 |
| Foreign securities | | 109,523 | 26,435 |
| Tangible fixed assets | | 66 | 43 |
| Buildings | | 27 | 25 |
| Other tangible fixed assets | | 39 | 17 |
| Intangible fixed assets | | 151 | 227 |
| Software | | 150 | 173 |
| Software in progress | | _ | 52 |
| Other intangible fixed assets | | 1 | 1 |
| Other assets | | 18,957 | 14,870 |
| Reinsurance accounts receivable | | 12,357 | 14,464 |
| Uncollected income | | 1,227 | 261 |
| Deposits | | 46 | 46 |
| Suspense payments | | 45 | 17 |
| Derivatives | | 5,280 | 80 |
| Total assets | | 709,408 | 511,297 |
| | | | |

| 1 | IARII | ITIES) |
|---|-------|--------|

| (LIADILITIES) | | (| Yen in millions) |
|--|-------------|-----------------------------------|-----------------------------------|
| | Fiscal Year | 2015 (As of March 31, 2016) | 2016 (As of March 31, 2017) |
| Item | | Amount | Amount |
| Underwriting funds | | 628,497 | 460,327 |
| Outstanding claims | | 1,152 | 3,581 |
| Underwriting reserves | | 627,345 | 456,745 |
| Entrusted reserves | | 67,102 | 36,103 |
| Other liabilities | | 8,364 | 10,630 |
| Reinsurance accounts payable | | 8,071 | 9,709 |
| Income taxes payable | | 185 | 144 |
| Deposits payable | | 3 | 3 |
| Accrued amounts payable | | 104 | 328 |
| Derivatives | | - | 444 |
| Reserve for retirement benefits | | 145 | 151 |
| Reserve for directors' retirement ben | efits | 8 | 5 |
| Reserve for bonus payments | | 21 | 22 |
| Reserves under the special law | | 6 | 2 |
| Reserve for price fluctuation | | 6 | 2 |
| Net unrealized gains on available-for- securities of earthquake insurance | sale | 3,717 | 2,511 |
| Deferred tax liabilities | | 1 | 0 |
| Total liabilities | | 707,865 | 509,755 |

| (NET ASSETS) | | | |
|--------------------------------------|-------------|--------------|------------------|
| (NET ASSETS) | | (| Yen in millions) |
| | Fiscal Year | 2015 | 2016 |
| | | (As of March | (As of March |
| | | 31, 2016) | 31, 2017) |
| Item | | Amount | Amount |
| Common stock | | 1,000 | 1,000 |
| Retained earnings | | 544 | 546 |
| Legal reserve of retained earnings | | 1 | 1 |
| Other legal reserve of retained ear | nings | 543 | 545 |
| Special reserves | | 17 | 17 |
| Special price fluctuation reserves | s | 39 | 39 |
| Retained earnings carried forwar | rd | 487 | 488 |
| Treasury Stock | | (5) | (5) |
| Total shareholders' equity | | 1,539 | 1,540 |
| Net unrealized gains on available-fo | r-sale | 2 | 2 |

2

2

1,542

511,297

3

1,542

709,408

Notes for fiscal 2016

Total liabilities and net assets

Total net assets

Total valuation and translation adjustments

- 1. Matters relating to accounting policies are as fol-
- (1) Appraisal standards and method of securities and method of indication are as follows.
- (i) Of available-for-sale securities, those to which the market price is applicable is appraised according to the market price at term end.
- (ii) With respect to the unrealized gain of assets corresponding to the underwriting reserves and entrusted reserves of earthquake insurance, the amount before tax effect deduction is shown as Net unrealized gains on other securities of earthquake insurance in Liabilities on the form attached to the Enforcement Rules of Insurance Business Act. For other unrealized gains, the amount after tax effect deduction is processed entirely according to the direct capital injection method and indicated in Shareholders' Equity. The calculation of the sales price is based on the moving average method.
- (2) The appraisal of derivatives is done on the basis of market price.
- (3) Although depreciation of tangible fixed assets is calculated using the declining balance method, buildings (excluding equipment attached to buildings) that were acquired on or after April 1, 1998 and equipment attached to buildings and structures that were acquired on or after April 1, 2016 were depreciated using the straight-line method.

- (4) Software for in-house use that is recorded as an intangible fixed asset is amortized using the straight-line method over the estimated usable life (five years).
- (5) The conversion of foreign currency assets and liabilities into Japanese currency is processed according to the accounting standards for foreign currency transactions.
- (6) Reserve for bad debts is written as follows against losses from bad debts in accordance with the self-appraisal standard of assets and depreciation and reserve standards.
 - In connection with claims against debtors who have gone bankrupt legally and formally, including bankruptcy, special liquidation or disposition by suspension of business at a clearing house, or debtors who are effectively bankrupt, the rest of any of the claims deducting an estimated amount of disposable mortgage and a deductible amount by guarantee was appropriated for such reserves. In connection with the other claims, the rate of bad debts calculated according to past bad debts and other factors is multiplied by the amount of claims to appropriate for reserves.
 - In addition, all claims are written after the finance department appraises the assets, and the result is audited by the planning and controller department independent of the finance department to appropriate the appraisal for reserves.
 - There are no assets in the current term that are to be appropriated for reserves and no reserve is required.
- (7) For employees' retirement and severance benefits, reserve for retirement benefits is appropriated according to estimated retirement allowance liabilities at the end of the term.
 - Retirement allowance liabilities are calculated using a simple method on the basis of the allowance to be supplied at the end of the term for any employee who retires for his/her own reasons.
- (8) For reserve for directors' retirement benefits, the benefits to be paid at the end of the term are recorded according to the relevant in-house rules.
- (9) Reserve for bonus payments is calculated according to the standards for the estimated bonuses payable as of the end of the fiscal year under review.

- (10) To prepare for a loss from price changes of shares and others, reserve for price fluctuation is appropriated according to Article 115, Insurance Business Law.
- Matters relating to changes, etc. in accounting policies
 - Associated with the amendment of the Corporation Tax Act, the "Practical Solution on a change in depreciation method due to Tax Reform 2016" (Accounting Standard Board of Japan (ASBJ) Practical Issues Task Force (PITF) No. 32, issued June 17, 2016) is applied to the fiscal year under review, and the depreciation method of equipment attached to buildings and structures that were acquired on or after April 1, 2016 has been changed from the declining balance method to the straight-line method. This change will not have an impact on financial statements for the fiscal year under review.
- 3. Financial instruments and fair values of financial instruments
- (1) Situation of financial instruments
 - We mainly hold highly rated short- and medium-term Japanese and foreign bonds and short-term financial instruments in preparation for reinsurance payouts. We manage assets by attaching top priority to liquidity and safety and giving additional consideration to profitability. It is our policy to engage in derivatives trading or forward exchange contracts to reduce the market risks of foreign-currency receivables associated with exchange fluctuations, within the limits of actual demand. In addition, we maintain an understanding of market risks, credit risks and liquidity risks and manage current quotations and credit information on a regular basis in this regard.

(2) Fair values of financial instruments

The table below shows the balance sheet amounts and fair values of financial instruments and the differences between them as of March 31, 2017.

| | lions |
|--|-------|
| | |
| | |
| | |

| Balance sheet amount | Fair value | Difference |
|----------------------------|--|---|
| 260,534 | 260,534 | - |
| 1,040 | 1,040 | - |
| 234,580 | 234,580 | - |
| 496,155 | 496,155 | - |
| (363) | (363) | - |
| (363) | (363) | - |
| | sheet amount 260,534 1,040 234,580 496,155 (363) | sheet amount Fair value 260,534 260,534 1,040 1,040 234,580 234,580 496,155 496,155 (363) (363) |

^{*}Derivatives recorded in other assets and other liabilities.

Net claims and debts derived from derivatives represent the net amounts, and items whose net balance becomes debts are stated in brackets.

Note: Methods for calculating the fair values of financial instruments

(i) Cash and deposits

Cash and deposits are settled in the short term and their fair values are based on their carrying values as their fair values and carrying values are similar.

(ii) Call loans

Call loans are settled in the short term and their fair values are based on their carrying values as their fair values and carrying values are similar.

(iii) Securities

The fair values of securities are based on their market prices at term end, which are reference prices in the trading statistics of the Japan Securities Dealers Association or market prices obtained from outside vendors or brokers.

(iv) Derivatives

The fair values of derivatives are determined by prices offered by correspondent financial institutions.

- Taxes are included when preparing accounts for consumption tax and other items.
- 5. Risk reserves contained in Underwriting reserves have been deposited based on instructions for the calculation of underwriting reserves by accumulating the amounts that result from subtracting an amount equivalent to corporate taxes from the net premiums written and profit from operating the assets.
- 6. The accumulated depreciation of tangible fixed assets is 185 million yen.

7. See below for a breakdown of outstanding claims.

| | (Yen in millions) |
|---|-------------------|
| Outstanding claims (before the deduction of outstanding reinsurance claims) | 5,872 |
| Outstanding reinsurance claims related to the above claims | 2,290 |
| Net outstanding claims | 3,581 |

- 8. Total deferred tax assets amount to 351 million yen, while total deferred tax liabilities come to 0 million yen. Deferred tax assets are all deducted from the total amount for a valuation reserve.
 - A breakdown of deferred tax assets reveals tax loss carried forward of 258 million yen, a reserve for retirement benefits of 42 million yen, unpaid business taxes of 28 million yen and unpaid special local corporate tax of 11 million yen. Deferred tax liabilities resulted mainly from unrealized gains on securities of 0 million yen.
- No event that could have a material impact on assets or profits or losses in or after the next fiscal year has arisen since the last day of the fiscal year under review.
- 10. Net assets per share are 775.67 yen. The basis for this calculation is that net assets are 1,542 million yen, net assets accrued from ordinary shares are 1,542 million yen and the number of ordinary shares at the end of the term is 1.988 million.
- 11. Additional information

The "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26, issued March 28, 2016) is applied from the fiscal year under review.

12. Each amount is rounded down to the nearest whole unit.

2. Statements of income

| | | (Yen in millions) |
|---|---|---|
| Fiscal Year | 2015 (from April 1, 2015 to March 31, 2016) | 2016 (from April 1, 2016 to March 31, 2017) |
| Item | Amount | Amount |
| Ordinary income | 129,107 | 289,485 |
| Underwriting income | 123,681 | 284,934 |
| Net premiums written | 121,986 | 114,114 |
| Investment income on savings premiums | 1,198 | 220 |
| Reversal of outstanding claims | 497 | - |
| Reversal of policy reserve | - | 170,599 |
| Investment income | 5,424 | 4,550 |
| Interest and dividend income | 2,468 | 1,294 |
| Gains on sales of securities | 194 | 147 |
| Gains on derivatives | 3,954 | 3,329 |
| Other investment income | 4 | 0 |
| Transfer of investment income on savings premiums | (1,198) | (220) |
| Other ordinary income | 1 | 0 |
| Ordinary expenses | 129,107 | 289,487 |
| Underwriting expenses | 122,956 | 284,200 |
| Net claims paid | 5,589 | 220,905 |
| Loss adjustment expenses | 868 | 14,190 |
| Commissions and brokerage fees | 45,880 | 46,675 |
| Provision of outstanding claims | - | 2,429 |
| Provision of underwriting reserves | 70,617 | - |
| Investment expenses | 4,498 | 3,803 |
| Loss on sales of securities | - | 10 |
| Foreign exchange losses | 4,470 | 3,773 |
| Other investment expenses | 28 | 19 |
| Operating, general and administrative expenses | 1,394 | 1,345 |
| Other ordinary expenses | 257 | 138 |
| Interest paid | 257 | 138 |
| Ordinary profit (loss) | 0 | (1) |
| Extraordinary income | - | 3 |
| Reversal of reserve for price fluctuation | - | 3 |
| Extraordinary losses | 0 | - |
| Losses on disposal fixed assets | 0 | - |
| Provision of price fluctuation reserves | 0 | _ |
| Net income (loss) before income taxes | (0) | 1 |
| Income taxes | 0 | 0 |
| Total income taxes | 0 | 0 |
| Net income (loss) | (0) | 1 |

Notes for fiscal 2016

1. See below for a breakdown of net premiums written.

| | (Yen in millions) |
|-----------------------------|-------------------|
| Premiums written: | 243,099 |
| Reinsurance premiums ceded: | 128,984 |
| Net premiums written: | 114,114 |

2. See below for a breakdown of net claims paid.

| (Yen in millions) |
|-------------------|
| 388,527 |
| 167,622 |
| 220,905 |
| |

3. See below for a breakdown of the provision of outstanding claims (figures in parentheses are the reversal of outstanding claims).

| | | (Yen in millions) |
|---|--|-------------------|
| (| Provision of outstanding claims (before the deduction of outstanding reinsurance claims) | 4,108 |
| | Provision of outstanding reinsurance claims related to the above claims | 1,679 |
| | Net provision of outstanding claims | 2,429 |

4. The interest and dividend income are given below by category:

| | (Yen in millions) |
|------------------------------|-------------------|
| Deposits: | 7 |
| Call loans: | 0 |
| Monetary receivables bought: | 3 |
| Securities: | 1,283 |
| Total: | 1,294 |

- 5. Paper profit/loss involved in the gains on derivatives is a loss of 363 million yen.
- 6. Net income per share is 0.57 yen.

The basis for this calculation is such that net income is 1 million yen, net income accrued from common stocks is 1 million yen and the term average number of common stocks amount to 1.988 million.

- 7. The legal effective tax rate at the end of the term is 28.24%, and the corporate tax burden after applying the tax effect is 20.21%. The difference is explained by the following breakdown: valuation reserve 6,379.81%, the amount of the write-off carried from publicity expenses related to risk reserves (6,429.46%).
- 8. Each amount is rounded down to the nearest whole unit.

3. Statements of cash flow

| | | (Yen in millions) |
|---|---|---|
| Fiscal Year | 2015 (from April 1, 2015 to March 31, 2016) | 2016 (from April 1, 2016 to March 31, 2017) |
| Item | Amount | Amount |
| Cash flow from operating activities | | |
| Net income before income taxes Depreciation | (0) 82 | 1 88 |
| Increase (decrease) in outstanding claims | (497) | 2,429 |
| Increase (decrease) in underwriting reserves | 70,617 | (170,599) |
| Increase (decrease) in entrusted reserves | 4,089 | (30,999) |
| Increase (decrease) in reserve for retirement benefits | 15 | 5 |
| Increase (decrease) in reserve for directors' retirement benefits | (13) | (3) |
| Increase (decrease) in reserve for bonus payments | (0) | 0 |
| Increase (decrease) in reserve for price fluctuation | 0 | (3) |
| Interest and dividend income | (2,468) | (1,294) |
| Losses (gains) on investment in securities | (194) | (136) |
| Foreign exchange losses (gains) | 5,723 | 3,865 |
| Losses (gains) on tangible fixed assets | 0 | - |
| Decrease (increase) in other assets (other than investment and financial activities related) | 377 | (2,079) |
| Increase (decrease) in other liabilities (other than investment and financial activities related) | 311 | 1,862 |
| Others | (9,288) | 5,603 |
| Subtotal | 68,753 | (191,258) |
| Interest and dividends received | 4,211 | 3,009 |
| Income taxes paid | - | (0) |
| Net cash provided by operating activities | 72,965 | (188,249) |
| Cash flow from investing activities | | |
| Net decrease (increase) in cash and deposits | - | (3,000) |
| Purchase of monetary receivables bought | (71,588) | - |
| Proceeds from sales and redemption of monetary receivables bought | 19,997 | 71,597 |
| Purchase of securities | (217,876) | (21,306) |
| Proceeds from sales and redemption of securities | 200,414 | 182,791 |
| Total investment assets activities | (69,052) | 230,082 |
| Total operating activities and investment assets activities | 3,913 | 41,833 |
| Acquisition of tangible fixed assets | (1) | (0) |
| Others | (40) | (140) |
| Net cash provided by investing activities | (69,094) | 229,941 |
| Cash flow in financing activities | _ | _ |
| Effect of exchange rate changes on cash and cash equivalents | - | - |
| Net increase (decrease) in cash and cash equivalents | 3,870 | 41,692 |
| Cash and cash equivalents at the beginning of the year | 202,011 | 205,882 |
| Cash and cash equivalents at the end of the year | 205,882 | 247,574 |
| | | |

Notes for fiscal 2016

1. Relationship of cash and cash equivalents at the end of the year with the amounts mentioned in the relevant balance sheet item.

| | | (Yen in millions) |
|---|------------------------|------------------------|
| | (As of March 31, 2016) | (As of March 31, 2017) |
| Cash and deposits | 189,215 | 260,534 |
| Call loans | 4,668 | 1,040 |
| Monetary receivables bought | 94,596 | - |
| Securities | 401,751 | 234,580 |
| Deposits of a depository period over three months | (11,000) | (14,000) |
| Monetary receivables bought other than cash equivalents | (71,597) | - |
| Securities other than cash equivalent | (401,751) | (234,580) |
| Cash and cash equivalents | 205,882 | 247,574 |

2. Cash flow in investing activities includes cash flow from the investment assets operations in the insurance business.

4. Statement of Changes in Shareholders' Equity

Fiscal 2015 (from April 1, 2015 to March 31, 2016)

| | lions` | |
|--|--------|--|
| | | |

| | | Shareholder's equity | | | | | | | | Valuation and translation adjustments | |
|--|-----------------|----------------------|------------------|----------------------------------|--------------------------------|----------------------|-------------------|------------------------|-------------------------------------|--|-----------|
| | | | · | etained earning | | | | | Net | Total | Total net |
| | Common stock | Legal reserve of | Other legal r | eserve of retain | ned earnings Retained | Total | Treasury stock | Total shareholders' | unrealized gains on available | valuation and | assets |
| | Stook | retained earnings | Special reserves | price fluctuation reserves | earnings carried forward | retained earnings | Stook | equity | for-sale securities | translation adjustments | |
| Balance at the beginning of the period | 1,000 | 1 | 17 | 39 | 487 | 545 | (5) | 1,539 | 4 | 4 | 1,543 |
| Changes during the period | | | | | | | | | | | |
| Net income (loss) | | | | | (0) | (0) | | (0) | | | (0) |
| Net changes other than shareholders' equity | | | | | | | | | (1) | (1) | (1) |
| Total changes | | | | | (0) | (0) | | (0) | (1) | (1) | (1) |
| Balance at the end of the period | 1,000 | 1 | 17 | 39 | 487 | 544 | (5) | 1,539 | 3 | 3 | 1,542 |

Fiscal 2016 (from April 1, 2016 to March 31, 2017)

(Yan in millions)

| riscai 2010 (iii | om Apm 1, | 2010 to 10 | iaicii 31, 2 | .017) | | | | | | (Yer | in millions) | | | | |
|--|-----------------|---|--------------------------------------|---|--|-------------------------------|------------|-------|---------------------------------------|-------|--------------|----------------------------------|--|--|---------------------|
| | | Shareholder's equity | | | | | | | Valuation and translation adjustments | | | | | | |
| | | | R | etained earning | gs | | | | Net | Total | Takal mak | | | | |
| | Common stock | Legal reserve of retained earnings | Other legal r Special reserves | eserve of retail Special price fluctuation reserves | ned earnings Retained earnings carried forward | Total retained earnings | stock shar | | | | | Total shareholders' equity | unrealized gains on available- for sale securities | valuation and translation adjustments | Total net assets |
| Balance at the beginning of the period | 1,000 | 1 | 17 | 39 | 487 | 544 | (5) | 1,539 | 3 | 3 | 1,542 | | | | |
| Changes during the period | | | | | | | | | | | | | | | |
| Net income (loss) | | | | | 1 | 1 | | 1 | | | 1 | | | | |
| Net changes other than shareholders' equity | | | | | <u> </u> | | | | (1) | (1) | (1) | | | | |
| Total changes | | | | | 1 | 1 | | 1 | (1) | (1) | 0 | | | | |
| Balance at the end of the period | 1,000 | 1 | 17 | 39 | 488 | 546 | (5) | 1,540 | 2 | 2 | 1,542 | | | | |

Notes for fiscal 2016

1. Matters related to the types and total number of stocks outstanding and the types and number of treasury stock

| | | | | | (Stock) |
|--------|----------------|---|-------------------------|-------------------------|---|
| | | Balance as of the end of fiscal 2015 | Increase in fiscal 2016 | Decrease in fiscal 2016 | Balance as of the end of fiscal 2016 |
| Issued | Ordinary stock | 2,000,000 | - | - | 2,000,000 |
| stock | Total | 2,000,000 | - | - | 2,000,000 |
| Trea- | Ordinary stock | 11,400 | - | - | 11,400 |
| sury | Total | 11,400 | - | - | 11,400 |
| | | | | | |

2. Each amount is rounded down to the nearest whole unit.

5. Dividend per share and total assets per employee

| | | | (Ye | en in millions) |
|---------------------------|-------------|------------|------------|-----------------|
| Division | Fiscal Year | 2014 | 2015 | 2016 |
| Dividend per share | | - | - | - |
| Net income (loss) per sha | re | 1.53 yen | (0.23 yen) | 0.57 yen |
| Dividend propensity | | - | - | - |
| Net assets per share | | 776.41 yen | 775.61 yen | 775.67 yen |
| Total assets per employee | | 22,073 | 24,462 | 19,665 |
| | | | | |

- 1. Net income (loss) per share comes from net income (loss) / term average $\,$
- number of shares

 2. The number of treasury stock is deducted from producing informa-
- tion per share

 3. The total assets per employee come from the total assets at the end of the term / number of employees at the end of the term.

2 Details of assets and liabilities

1. Deposits

| | | | | (Yen in millions) |
|---------------|-------|------------------------------|------------------------------|------------------------------|
| Division | Year | As of the end of fiscal 2014 | As of the end of fiscal 2015 | As of the end of fiscal 2016 |
| Deposits | | 34,119 | 189,215 | 260,534 |
| Ordinary dep | osits | 559 | 155,655 | 236,504 |
| Time deposits | | 33,560 | 33,560 | 24,030 |

2. Average balance and trading amount of commodity securities

Not applicable

3. Balance of securities by category and percentage distribution

(Yen in millions) As of the end of As of the end of As of the end of fiscal 2015 fiscal 2016 Percentage Percentage Percentage distribution distribution distribution Division (%) (%) (%) Government 181,570 46.4 93,829 23.4 91,419 39.0 Municipal 2,891 0.7 43,526 10.8 24,257 bonds Corporate 62,170 15.9 154,871 38.5 92,467 39.4 bonds Stocks Foreign securities 144,401 36.9 109,523 27.3 26,435 11.3 Other securities Total 391,034 100.0 401,751 100.0 234,580 100.0

4. Yield on securities held

| | | | (%) |
|----------------------------------|--------------|------|--------|
| Fiscal Year Division | 2014 | 2015 | 2016 |
| Investment assets yield (income | yield) | | |
| Public & corporate bonds | 0.25 | 0.25 | 0.26 |
| Stocks | - | - | - |
| Foreign securities | 1.34 | 1.39 | 1.45 |
| Other securities | - | - | - |
| Total | 0.59 | 0.62 | 0.44 |
| Assets management yield (realize | ed yield) | | |
| Public & corporate bonds | 0.25 | 0.33 | 0.26 |
| Stocks | - | - | - |
| Foreign securities | 1.34 | 1.40 | 1.76 |
| Other securities | - | - | _ |
| Total | 0.59 | 0.67 | 0.48 |
| Market-price based overall yield | (for referen | ce) | |
| Public & corporate bonds | 0.40 | 0.80 | (0.09) |
| Stocks | - | - | - |
| Foreign securities | 1.28 | 0.66 | 1.01 |
| Other securities | - | - | - |
| Total | 0.67 | 0.75 | 0.07 |

Note:

Public & corporate bonds include government bonds, municipal bonds, and corporate bonds.

5. Balance Current Maturity of securities by category As of the end of fiscal 2015

| | | | | | | (Yen i | n millions) |
|--------------------------|-----------------|----------------------------|----------------------------|-------------------------------|--------------------------------|---------------------|-------------|
| Division | Up to 1 year | 1 over up to 3 years | 3 over up to 5 years | 5 over up to 7 years | 7 over up to 10 years | Over 10 years | Total |
| Govern- ment bonds | 1,208 | 22,085 | 47,744 | 13,391 | - | 9,398 | 93,829 |
| Municipal bonds | 22,305 | 21,220 | - | - | - | - | 43,526 |
| Corporate bonds | 68,900 | 85,971 | - | - | - | - | 154,871 |
| Stocks | - | - | - | - | - | - | _ |
| Foreign securities | 60,245 | 49,278 | - | - | - | - | 109,523 |
| Other securities | - | - | - | - | - | - | - |
| Total | 152,660 | 178,556 | 47,744 | 13,391 | - | 9,398 | 401,751 |

As of the end of fiscal 2016

| | | | | | | (Yen ii | n millions) |
|--------------------------|-----------------|----------------------------|----------------------------|-------------------------------|--------------------------------|---------------------|-------------|
| Division | Up to 1 year | 1 over up to 3 years | 3 over up to 5 years | 5 over up to 7 years | 7 over up to 10 years | Over 10 years | Total |
| Govern- ment bonds | 12,575 | 26,395 | 37,458 | 5,835 | - | 9,155 | 91,419 |
| Municipal bonds | 18,951 | 4,406 | 898 | - | - | - | 24,257 |
| Corporate bonds | 85,766 | 6,701 | - | - | - | - | 92,467 |
| Stocks | - | - | _ | - | - | - | _ |
| Foreign securities | 8,797 | 15,838 | 1,800 | - | - | - | 26,435 |
| Other securities | - | - | - | - | - | - | _ |
| Total | 126,090 | 53,341 | 40,157 | 5,835 | - | 9,155 | 234,580 |

6. Amount of stocks held by type of business

There are no stocks.

7. Loans

There are no notes with the following items; amount of stocks held by type of business, balance current maturity of loan by remaining life, balance of loans by type of collateral secured, balance and percentage distribution of loan by designated use, balance of loan by industry and its ratio to the total, and balance of amortization of loans.

8. Risk management credits

Not applicable

9. Present conditions of loans involving trust with contact for replacement of losses

Not applicable

10. Credits classified in accordance with debtor classification

Not applicable

11. Self-appraisal of assets

We categorize assets in accordance with the level of risk associated with collection and the level of risk of a loss in the value by carrying out self-appraisal and individually examining holding assets. There were no category assets (II through IV categories) as of March 31, 2015.

12. Tangible fixed assets by category

| ==: rangible lixea acc | oro wy care | 80.7 | |
|-----------------------------|------------------------------|------------------------------|------------------------------|
| | | (| Yen in millions) |
| Year | As of the end of fiscal 2014 | As of the end of fiscal 2015 | As of the end of fiscal 2016 |
| Land | - | - | _ |
| for underwriting | - | - | _ |
| for investment | - | - | _ |
| Buildings | 28 | 27 | 25 |
| for underwriting | 28 | 27 | 25 |
| for investment | - | - | - |
| Construction in progress | - | - | - |
| for underwriting | _ | _ | _ |
| for investment | - | - | - |
| Total of property | 28 | 27 | 25 |
| for underwriting | 28 | 27 | 25 |
| for investment | - | - | - |
| Leased assets | - | - | _ |
| Other tangible fixed assets | 62 | 39 | 17 |
| Total | 91 | 66 | 43 |

13. Unearned claims paid

Not applicable

14. Special account

Not applicable

15. Underwriting funds

| | | | | (Yen in millions) |
|----------------|---------|------------------------------|------------------------------|------------------------------|
| Division | Year | As of the end of fiscal 2014 | As of the end of fiscal 2015 | As of the end of fiscal 2016 |
| Outstanding c | laims | 1,650 | 1,152 | 3,581 |
| Underwriting r | eserves | 556,727 | 627,345 | 456,745 |
| Risk reserve | S | 417,056 | 464,584 | 278,846 |
| Unearned pr | emium | 139,671 | 162,760 | 177,899 |
| Total | | 558,377 | 628,497 | 460,327 |

16. Level of underwriting reserves

There is no target contact.

17. Detailed listing of liability reserves As of the end of fiscal 2015

| to or the one t | u. = . | | | |
|--|--|-------------------------|----------------------------|--|
| | | | (| Yen in millions) |
| Division | Balance as of the end of fiscal 2014 | Increase in fiscal 2015 | Decrease in fiscal 2015 | Balance as of the end of fiscal 2015 |
| Reserve for ordinary bad debts | - | - | - | - |
| Reserve for indi- vidual bad debts | - | - | - | - |
| Reserve for specific foreign securities | - | - | - | - |
| Reserve for retire- ment benefits | 130 | 22 | 7 | 145 |
| Reserve for directors' retirement benefits | 22 | 4 | 17 | 8 |
| Reserve for bonus payments | 21 | 21 | 21 | 21 |
| Reserve for price fluctuation | 5 | 0 | - | 6 |
| Total | 180 | 49 | 47 | 182 |

As of the end of fiscal 2016

| | | | (| Yen in millions) |
|--|--|-------------------------|----------------------------|--|
| Division | Balance as of the end of fiscal 2015 | Increase in fiscal 2016 | Decrease in fiscal 2016 | Balance as of the end of fiscal 2016 |
| Reserve for ordinary bad debts | - | - | - | - |
| Reserve for indi- vidual bad debts | - | - | - | - |
| Reserve for specific foreign securities | - | - | - | - |
| Reserve for retire- ment benefits | 145 | 23 | 17 | 151 |
| Reserve for directors' retirement benefits | 8 | 4 | 7 | 5 |
| Reserve for bonus payments | 21 | 22 | 21 | 22 |
| Reserve for price fluctuation | 6 | - | 3 | 2 |
| Total | 182 | 49 | 50 | 182 |

18. Detailed listing of shareholders' equity

Please refer to the statement of changes in share-holders' equity on page 40.

3 Income and loss details

1. Gains on sales of securities by category

| | | (Yeı | n in millions) |
|----------------------|------|------|----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Government bonds | - | 181 | 2 |
| Foreign securities | - | 12 | 144 |
| Total | - | 194 | 147 |

2. Losses on sales of securities by category

| | | (Ye | en in millions) |
|----------------------|------|------|-----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Government bonds | - | - | - |
| Foreign securities | - | - | 10 |
| Total | - | - | 10 |

3. Losses on valuation of securities

Not applicable

4. Gains on disposal of fixed assets

Not applicable

5. Losses on disposal of fixed assets

| | | (Ye | en in millions) |
|-----------------------------|------|------|-----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Land | - | - | - |
| Buildings | - | - | _ |
| Other tangible fixed assets | 0 | 0 | - |
| Total | 0 | 0 | _ |

6. Business expenses (inclusive of loss adjustment)

| | | (Yer | n in millions) |
|--------------------------------|--------|--------|----------------|
| Division Fiscal Year | 2014 | 2015 | 2016 |
| Personnel expenses | 417 | 404 | 3,311 |
| Non personnel expenses | 2,037 | 1,527 | 11,914 |
| Taxes | 293 | 331 | 310 |
| Commissions and brokerage fees | 43,315 | 45,880 | 46,675 |
| Total | 46,063 | 48,144 | 62,211 |

Note:

Business expenses are the total of loss adjustment expense, operating, general and administrative expenses, commissions and brokerage fees as shown in the income statement.

7. Depreciation expenses by category As of the end of fiscal 2015

| | | | | (Ye | n in millions) |
|-------------------------------|------------------|-------------------------------------|--------------------------|---|---|
| Type of asset | Acquisition cost | Deprecia- tion in fiscal 2015 | Aggregated depreciations | Balance as the end of fiscal 2015 | Rate of aggregated deprecia- tions % |
| Tangible fixed a | ssets | | | | |
| Buildings | 85 | 1 | 58 | 27 | 68.1 |
| for underwriting | 85 | 1 | 58 | 27 | 68.1 |
| for investment | - | - | - | - | - |
| Other tangible fixed assets | 142 | 24 | 103 | 39 | 72.4 |
| Total | 228 | 25 | 161 | 66 | 70.8 |
| Intangible fixed | assets | | | | |
| Software | 294 | 56 | 144 | 150 | 48.9 |
| Other intangible fixed assets | 1 | - | - | 1 | - |
| Total | 295 | 56 | 144 | 151 | 48.7 |
| Grand total | 524 | 82 | 305 | 218 | 58.3 |

As of the end of fiscal 2016

| | | | | (Ye | n in millions) |
|-------------------------------|------------------|-------------------------------------|--------------------------|---|---|
| Type of asset | Acquisition cost | Deprecia- tion in fiscal 2016 | Aggregated depreciations | Balance as the end of fiscal 2016 | Rate of aggregated deprecia- tions % |
| Tangible fixed a | ssets | | | | |
| Buildings | 85 | 1 | 59 | 25 | 69.8 |
| for underwriting | 85 | 1 | 59 | 25 | 69.8 |
| for investment | - | - | - | - | - |
| Other tangible fixed assets | 142 | 22 | 125 | 17 | 87.7 |
| Total | 228 | 23 | 185 | 43 | 81.0 |
| Intangible fixed | assets | | | | |
| Software | 382 | 64 | 208 | 173 | 54.6 |
| Software in progress | 52 | - | - | 52 | - |
| Other intangible fixed assets | 1 | - | - | 1 | - |
| Total | 436 | 64 | 208 | 227 | 47.8 |
| Grand total | 665 | 88 | 393 | 271 | 59.2 |
| | | | | | |

4 Information about fair values, etc.

1. Matters related to financial instruments

For matters related to the status of financial instruments and matters related to the fair values of financial instruments, please refer to Note 3 on the balance sheet (page 36~37).

2. Securities

- (i) Securities held for trading purposes Not applicable
- (ii) Securities to be held to maturity Not applicable
- (iii) Available-for-sale securities

As of the end of fiscal 2015

(Yen in millions)

| | | | ` | |
|-------------------------------------|--------------------------|------------------|------------|------------|
| Division | Туре | Acquisition cost | Book value | Difference |
| | Public & corporate bonds | 250,668 | 254,073 | 3,405 |
| Securities whose | Stocks | - | - | - |
| carrying amount exceeds their cost | Foreign securities | 78,358 | 83,798 | 5,440 |
| | Others | - | - | - |
| | Subtotal | 329,026 | 337,872 | 8,846 |
| Committee | Public & corporate bonds | 38,173 | 38,153 | (20) |
| Securities whose carrying amount | Stocks | - | - | - |
| does not exceed their cost | Foreign securities | 26,301 | 25,724 | (576) |
| | Others | 94,596 | 94,596 | - |
| | Subtotal | 159,071 | 158,475 | (596) |
| Total | | 488,098 | 496,347 | 8,249 |

As of the end of fiscal 2016

(Yen in millions)

| | | | ` | |
|-------------------------------------|--------------------------|------------------|------------|------------|
| Division | Туре | Acquisition cost | Book value | Difference |
| | Public & corporate bonds | 186,891 | 189,396 | 2,505 |
| Securities whose | Stocks | - | - | - |
| carrying amount exceeds their cost | Foreign securities | 20,503 | 21,275 | 772 |
| | Others | - | - | - |
| | Subtotal | 207,394 | 210,672 | 3,278 |
| 0 " | Public & corporate bonds | 18,757 | 18,747 | (9) |
| Securities whose carrying amount | Stocks | - | - | - |
| does not exceed their cost | Foreign securities | 5,252 | 5,159 | (92) |
| | Others | - | - | - |
| | Subtotal | 24,009 | 23,907 | (101) |
| Total | | 231,404 | 234,580 | 3,176 |

On the balance sheet, commercial paper treated as monetary receivables bought is included in Other.

(iv) Available-for-sale securities sold at the term

Fiscal 2015

Fiscal 2016 Calaa Total of Total of Calaa Total of Total of

(Yen in millions)

| туре | price | gains on sale | losses on sale | price | gains on sale | losses on sale |
|--------------------------|--------|---------------|-------------------|--------|---------------|-------------------|
| Public & corporate bonds | 40,210 | 181 | - | 3,504 | 2 | - |
| Stocks | - | - | - | - | - | - |
| Foreign securities | 4,592 | 12 | - | 42,893 | 144 | 10 |
| Others | - | - | - | - | - | - |
| Total | 44.802 | 194 | _ | 46.397 | 147 | 10 |

3. Money trust

Not applicable

4. Derivative transactions

(i) Derivative transactions to which hedge accounting is not applied

Currency related

As of the end of fiscal 2015

(Yen in millions)

| | | | (10 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
|------------------------------------|----------|-----------------------------|-----------------|---|--|--|
| | Contract | amount | Market price | Appraisal profit and loss | | |
| Туре | | 1 year or longer ones | | | | |
| Over-the-counter transactions | | | | | | |
| Forward foreign exchange contracts | | | | | | |
| Short positions | | | | | | |
| US dollar | 60,484 | - | 4,148 | 4,148 | | |
| Euro | 20,366 | - | 1,132 | 1,132 | | |
| Total | | | 5,280 | 5,280 | | |
| | | | | | | |

As of the end of fiscal 2016

(Yen in millions)

| | Contract | amount | | Approisal | | |
|------------------------------------|----------|--|-------|---------------------------------|--|--|
| Туре | | 1 year or Market longer price ones | | Appraisal profit and loss | | |
| Over-the-counter transactions | | | | | | |
| Forward foreign exchange contracts | | | | | | |
| Short positions | | | | | | |
| US dollar | 14,388 | - | (363) | (363) | | |
| Euro | - | - | - | - | | |
| Total | | | (363) | (363) | | |

- 1. Currency related derivative transactions other than the above are omitted as there is no applicable item.
- 2. Calculating a market price: Foreign exchange rates using forward ex-
- (ii) Derivative transactions to which hedge accounting is applied

Not applicable