

## MESSAGE FROM THE PRESIDENT



Chairman:  
Yoshihiko Murase

President:  
Makoto Sugimachi

I would like to begin this message by expressing my sincere gratitude to all our stakeholders for their continued support.

Before moving on, I would also like to offer my deepest condolences to the bereaved families of those who died in the recent earthquake, the epicenter of which was in the northern part of Osaka Prefecture. My thoughts and prayers are with the victims. I would also like to express my heartfelt sympathy to people who are suffering as a result of the earthquake. I pray for the earliest possible reconstruction of their livelihoods.

Japan Earthquake Reinsurance Co., Ltd. (JER) will work to deliver earthquake insurance claims promptly and reliably to policyholders affected by this recent earthquake to help them reconstruct their livelihoods.

Japan is one of the most active seismic and volcanic areas in the world. Disasters caused by earthquakes, volcanic eruptions and tsunamis have occurred in the country over and over again. Earthquake insurance was established to stabilize the livelihoods of those affected by such natural disasters. In the earthquake reinsurance scheme, three players – the Japanese government, private non-life insurance companies and JER – work together across sectors to ensure that earthquake insurance claims are paid promptly and reliably.

Since the establishment of the earthquake insurance system in 1966, JER has adopted contributing to the maintenance and development of an affluent and safe society and becoming a company that is widely trusted by the public through the sound management of the household earthquake insurance system as its management philosophy as the only company in Japan that is permitted to exclusively handle reinsurance for earthquake insurance covering dwelling risks. JER has been working to make this philosophy a reality.

JER has always sought to make earthquake reinsurance payouts promptly and reliably in the wake of disasters such as the Great Hanshin-Awaji Earthquake, the Great East Japan Earthquake and the Kumamoto Earthquakes as its most important mission. At the same time, JER has consistently paid close attention to managing and operating assets for future earthquake reinsurance payouts, focusing primarily on asset liquidity and safety.

The fifth medium-term business plan for JER commenced in fiscal 2018. Under this medium-term business plan, we will work on building strong, sustainable earthquake insurance systems and making business continuity management (BCM) more effective in anticipation of an inland earthquake in the Tokyo Metropolitan area. In asset management, we will approach contributions to corporate earnings through our management capacity buildups while guaranteeing asset liquidity and safety. As business foundation items underpinning these initiatives, we will seek to train experts and promote working conditions that match diverse ways of working. Furthermore, we will build a governance system that is compatible with environmental changes and make our business administration more appropriate and effective.

Recognizing our social mission, we will continue making efforts to understand our roles and responsibilities and execute our duties reliably in order to contribute to the development of the earthquake insurance system. We aim to become a company that is completely trusted by its stakeholders.

We hope that we can continue to count on your support as we pursue these initiatives.

July 2018

Makoto Sugimachi  
President

Japan Earthquake Reinsurance Co., Ltd.